



# Flagship Chapter Meeting

January 11th, 2018

**Our Mission** To advance the practice, science, and profession of project management throughout the greater Los Angeles area in a conscious and proactive manner.

**Our Vision** Individuals in the greater Los Angeles area will embrace, value, and utilize project management and attribute their success to it.

# 2017 Board of Directors



Jon Hicks  
President



Eduardo Henriquez  
President-Elect/VP Strategy



Dave Lyman  
VP Finance



Keith Birch  
Past President

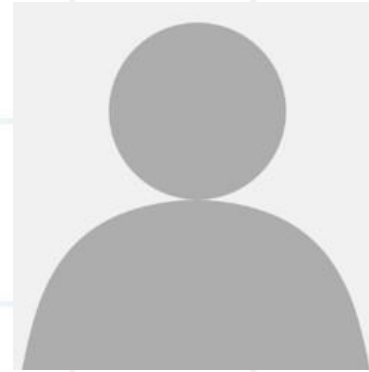


Pam Meador  
VP Administration

# 2017 Board of Directors



Parash Sharma  
VP Programs



[Open]

VP Professional Development



Asad Iqbal  
VP Membership



[Open]

VP Outreach



Steve Marlin  
VP Communications

# Recognitions

Thank you to our Trustees for continued support to the PMI-LA Chapter!

Welcome to our New Members! 50 people joined the chapter in October, bringing our total to **1,876!**

Congratulation to our 16 new PMI certification holders!

Anthony Aguilar , PMP	Tracy Goguen , PMP	Zachary Lynch , PMP
Michael Anderson , PMP	Eyal Golan , PMP	Steven Rodriguez , PMP
Kaitlin Bleier , PMP	Baktash Karimi , PMP	Kyle Scherrer , PMP
Stephen Dang , PMP	Stella Kim , PMP	Neda Xaymountry , PMP
Paul Fleischman , PMI-ACP	Carina King , PMP	Leeanne Zalameda , PMP
	Eric Kwan , PMI-ACP	

2017 Snapshot and 2015-17 Trends

# FINANCIAL

# Financial Overview

	2016 Actuals	2017 Budget	2017 Actuals	Variance
Total Chapter Revenue	115,969	132,480	73,183	59,297
Total Chapter Expenses	101,852	142,855	74,567	69,163
<b>Chapter Net</b>	<b>\$14,117</b>	<b>-\$10,375</b>	<b>-\$1,384</b>	<b>-\$9,866</b>

Current Assets as of Dec. 31, 2017	
Checking Account	
Investment Account	
CD's	
PayPal	
Cash	100

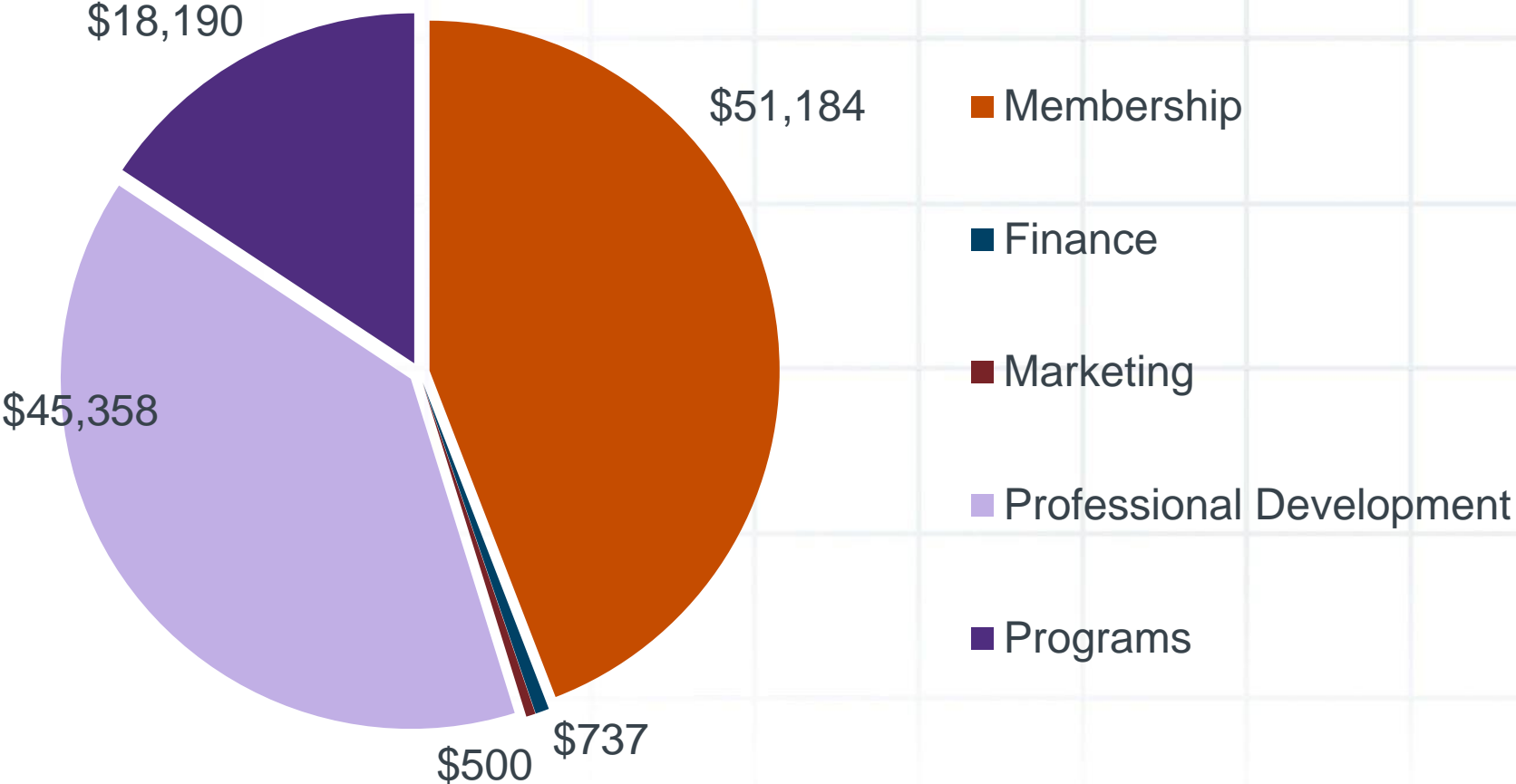
Reserves Ratio	
Assets	
Expenses	

Surplus Capital	

# Our 2016 Budget

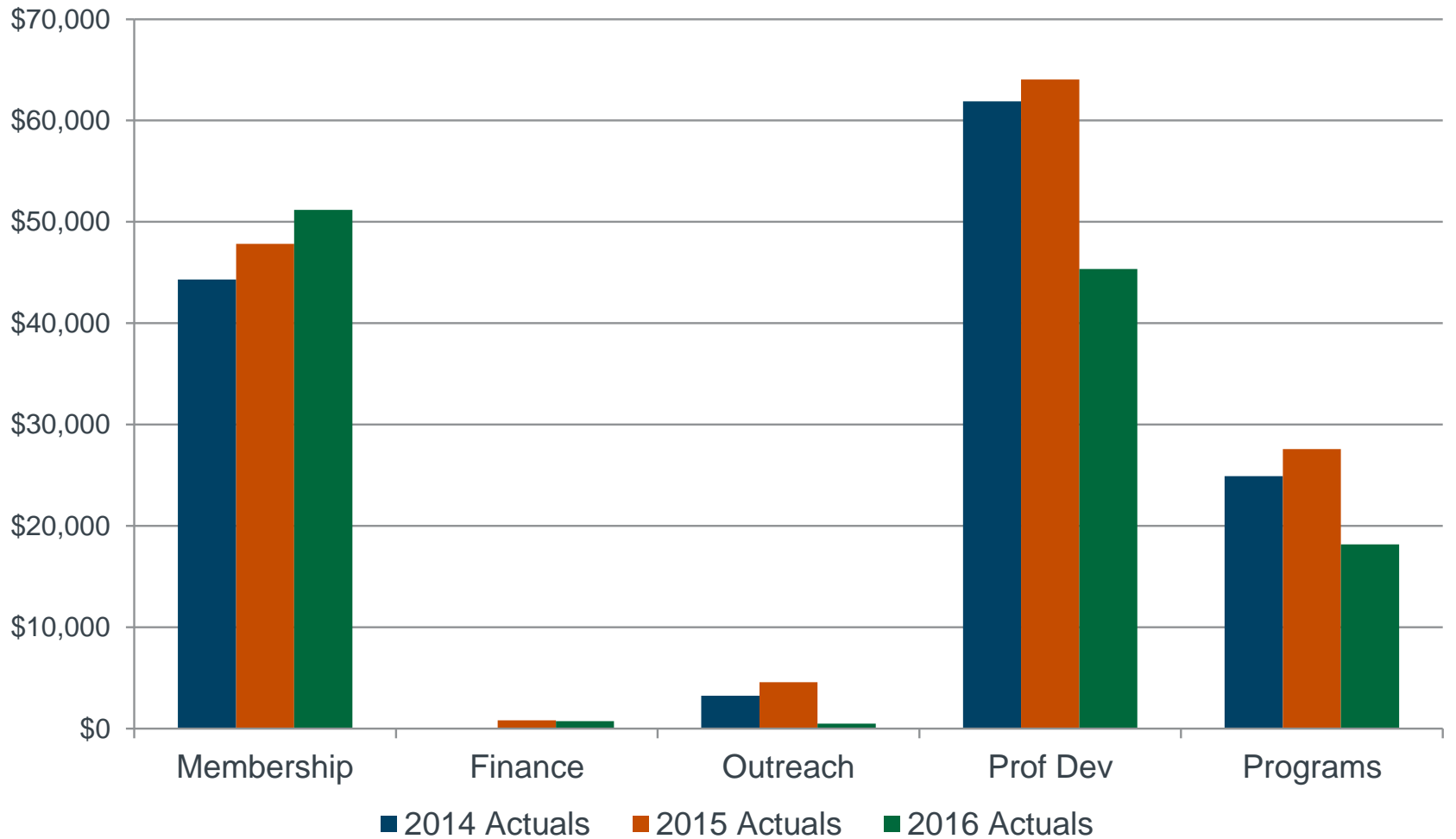
	2016 Actuals	2017 Budget	2017 Actuals	Variance
<b>President Net (Deficit)</b>	<b>(1,504)</b>			
Total Membership Revenue	51,184			
Total Membership Expense	10,590			
<b>Membership Net (Deficit)</b>	<b>40,593</b>			
Total Finance Revenue	737			
Total Finance Expense	3,713			
<b>Finance Net (Deficit)</b>	<b>(2,976)</b>			
<b>Communications Net (Deficit)</b>	<b>(12,485)</b>			
Total Marketing Revenue	500			
Total Marketing Expense	117			
<b>Marketing Net (Deficit)</b>	<b>383</b>			
Total Professional Development Revenue	45,358			
Total Professional Development Expense	22,618			
<b>Professional Development Net (Deficit)</b>	<b>22,740</b>			
<b>Strategy Net (Deficit)</b>	<b>(17,221)</b>			
<b>Administration Net (Deficit)</b>	<b>(1,830)</b>			
Total Programs Revenue	18,190			
Total Programs Expense	31,774			
<b>Programs Net (Deficit)</b>	<b>(13,584)</b>			
<b>Special Projects Net (Deficit)</b>	<b>--</b>			
Total Fixed Assets Expense	929			

# 2017 Revenue

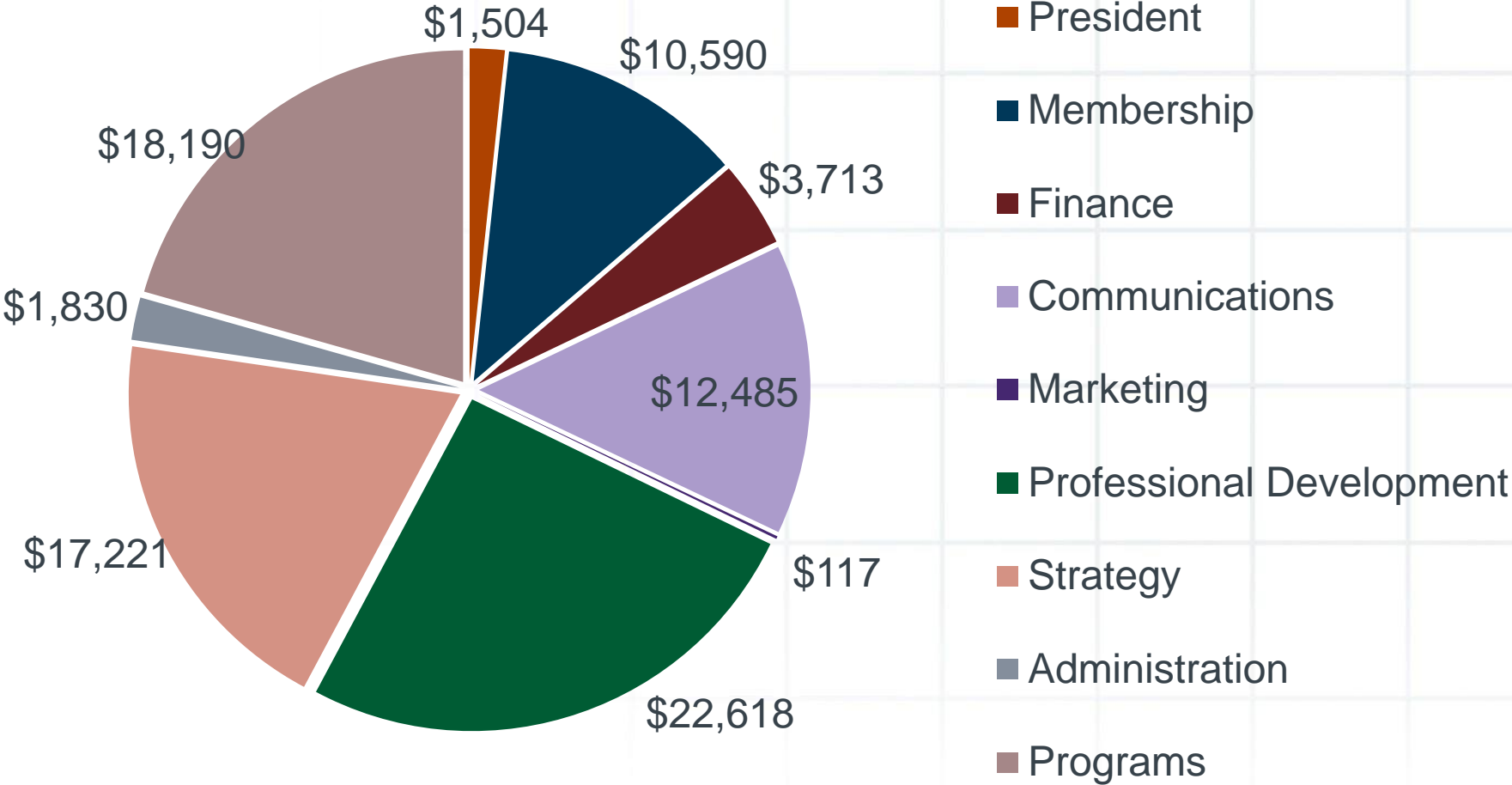




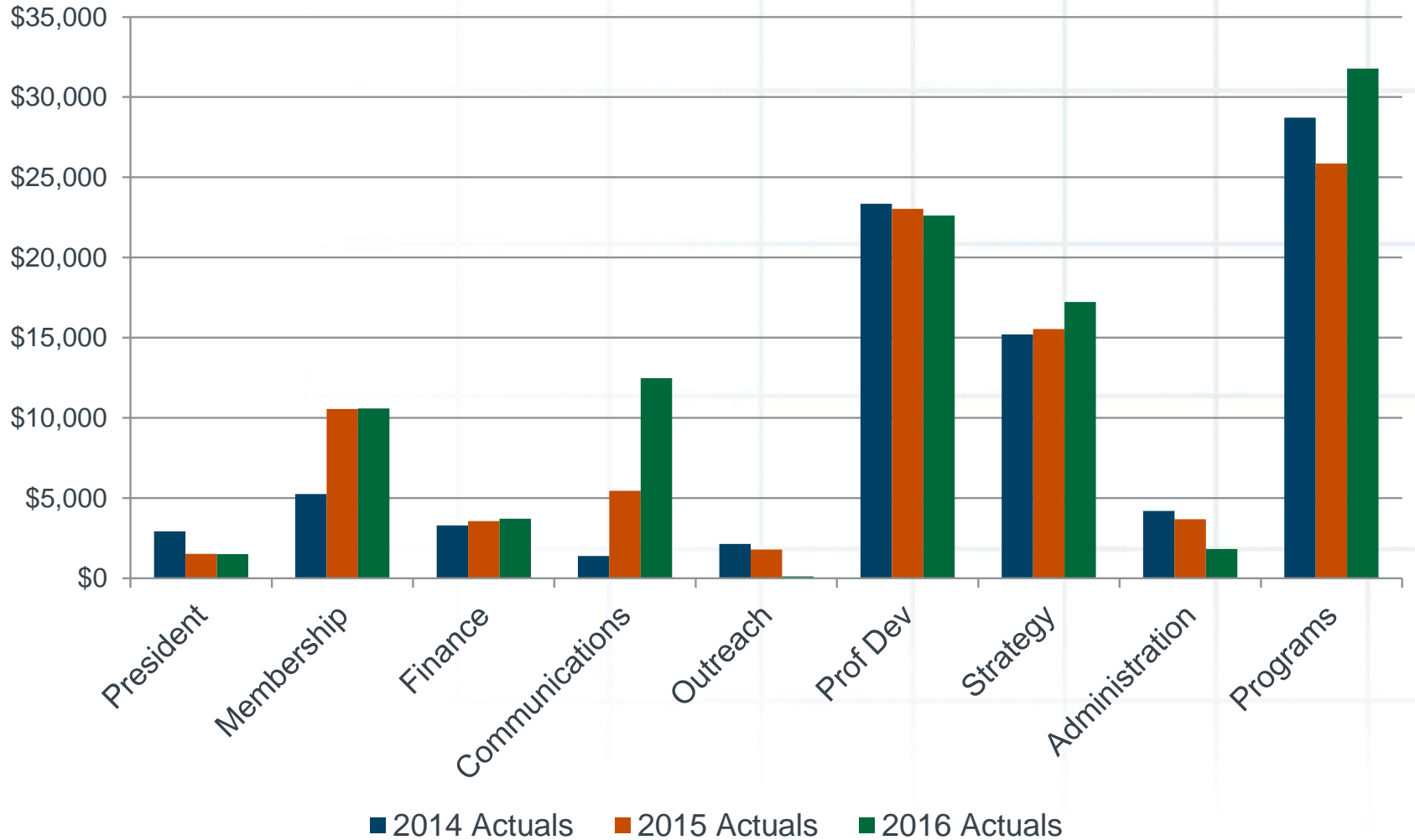
# Revenue by Portfolio



# 2017 Expenses

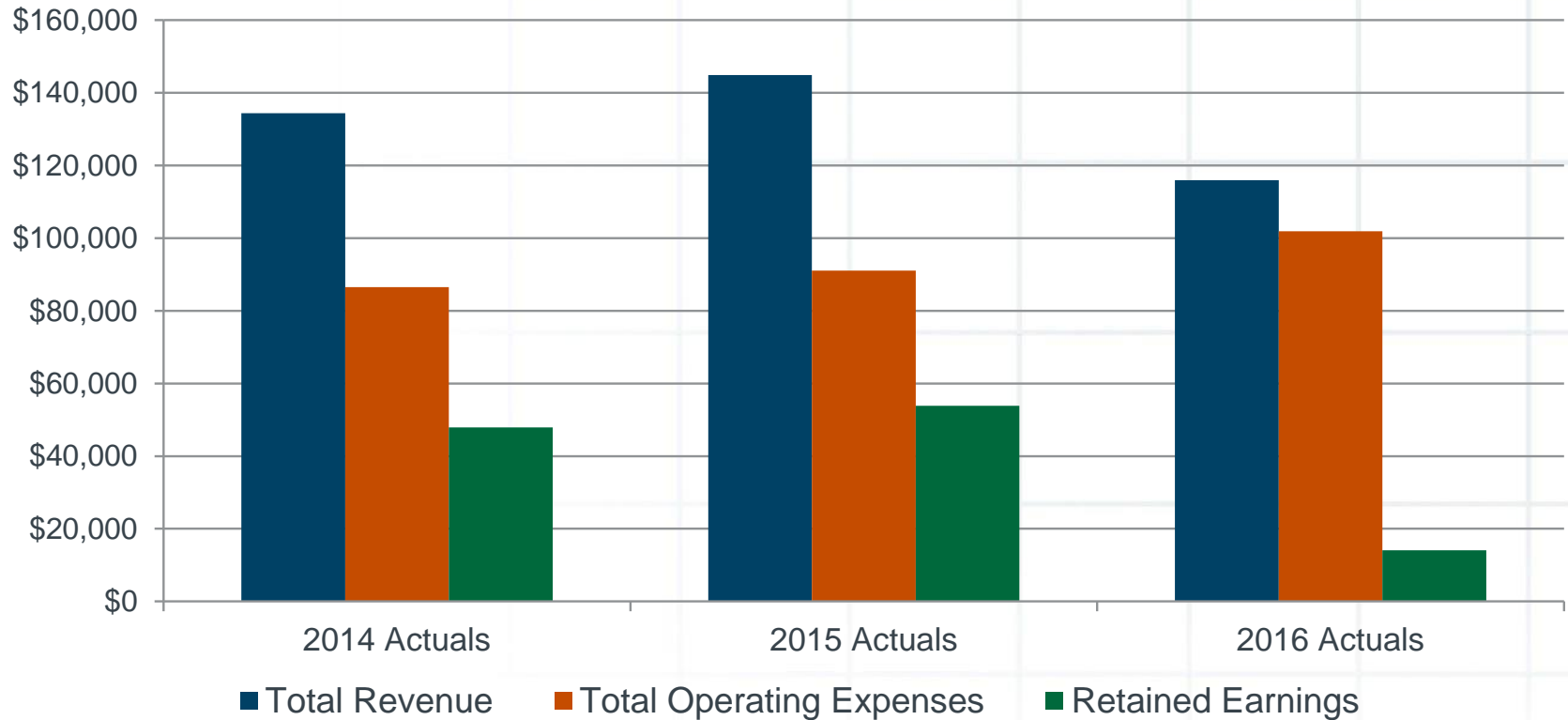


# Expense by Portfolio

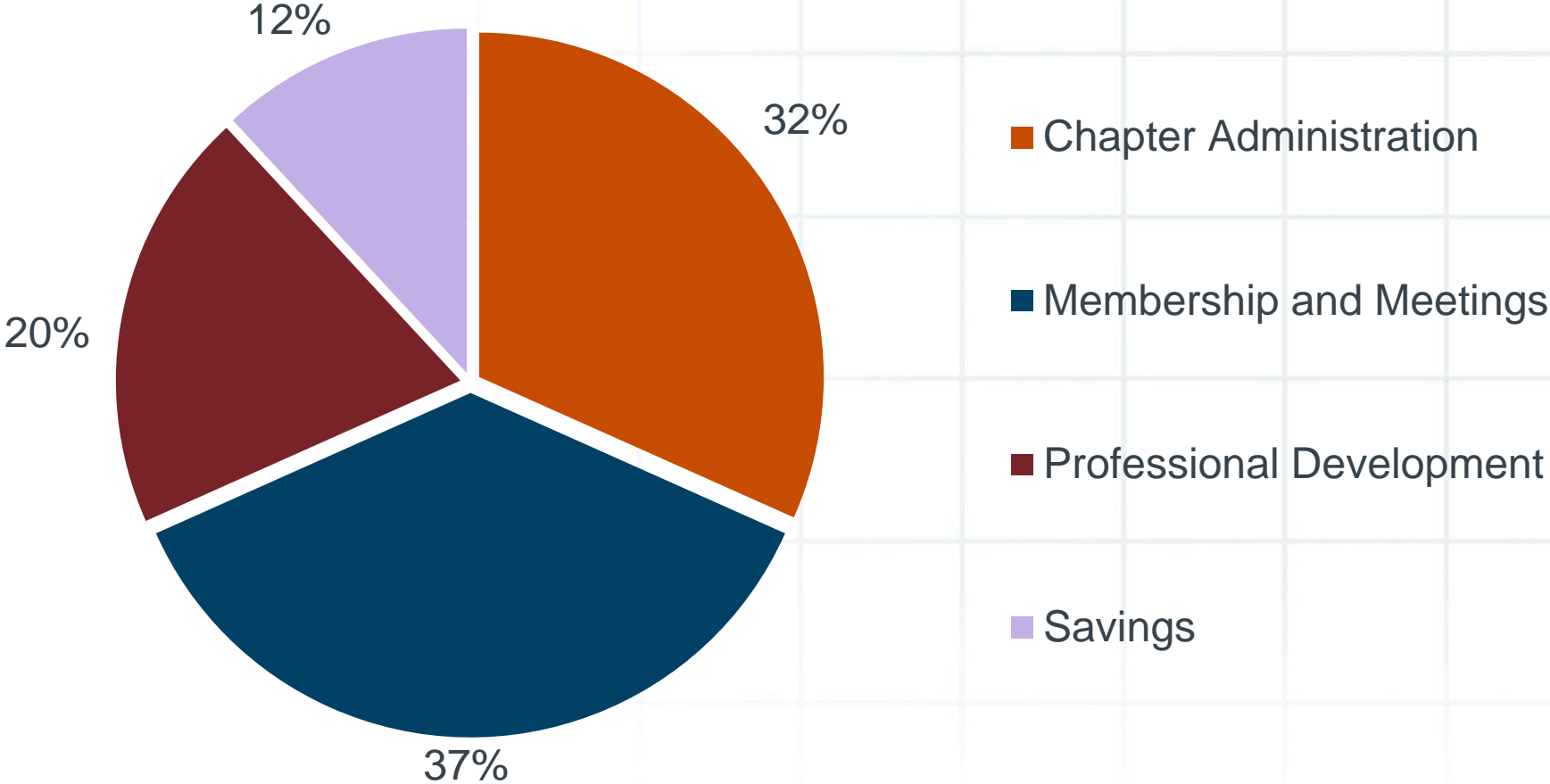


# Chapter Financial Trends

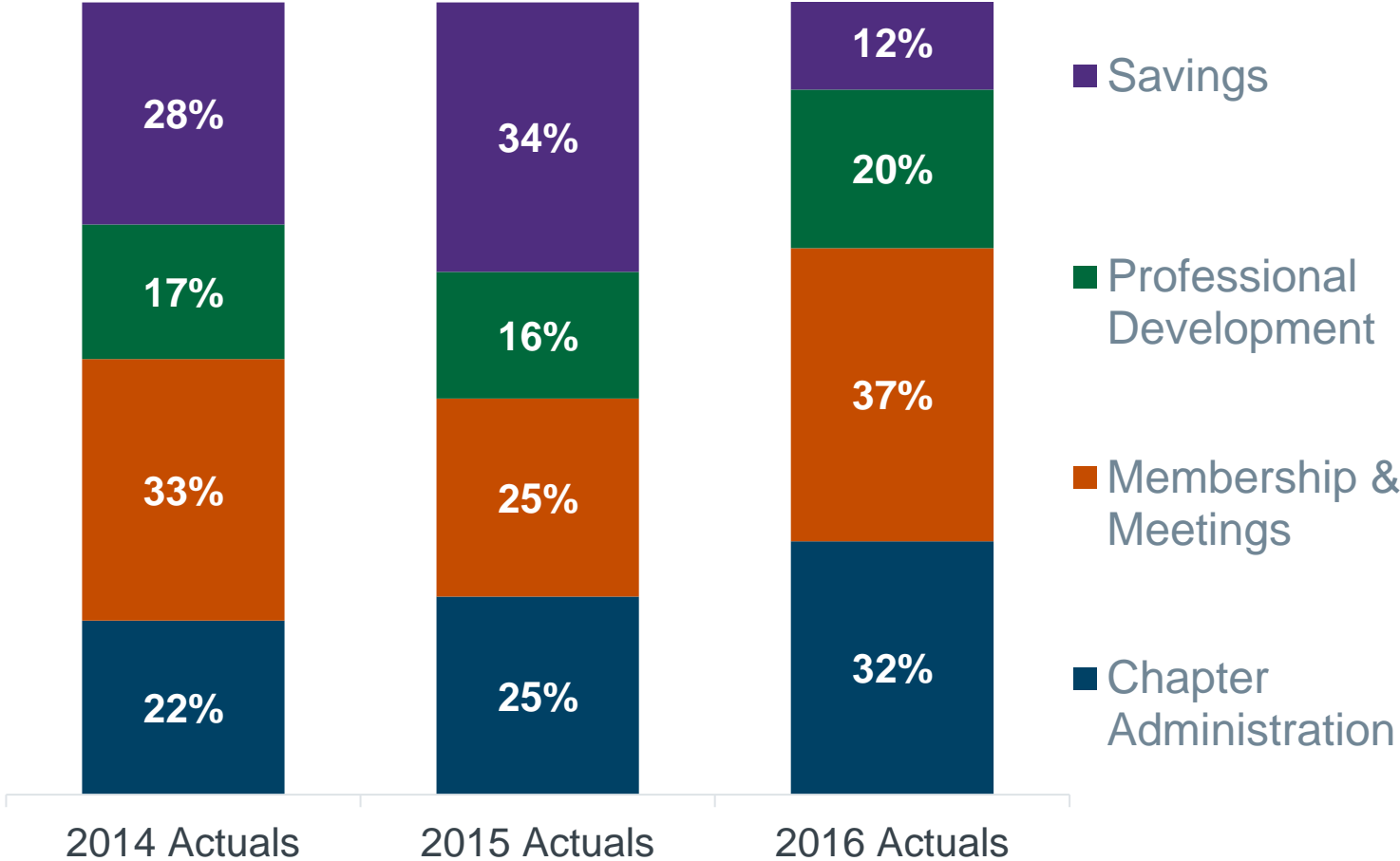
## Chapter Financial Trends



# Where Your Dues Go



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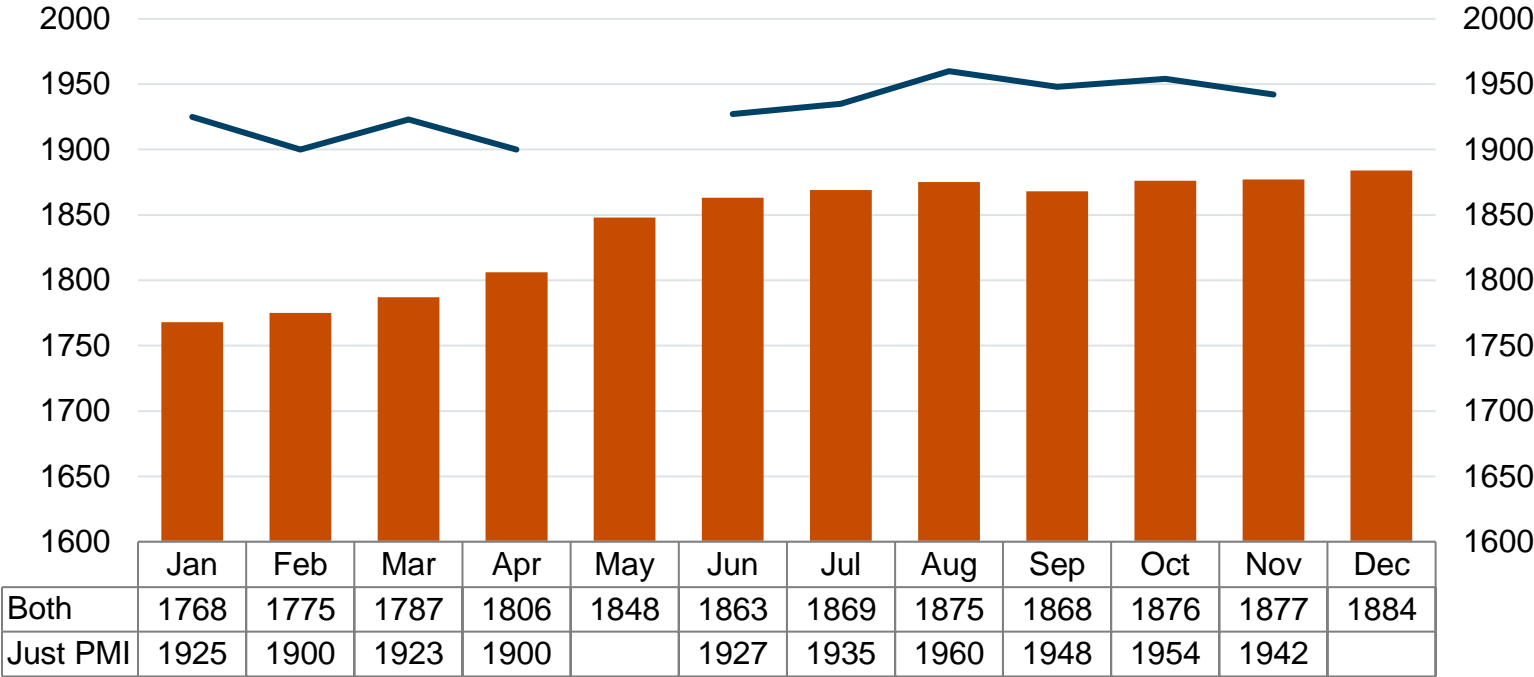


Inside and Outside Our Chapter

# ENGAGEMENT

# 2017 Membership Numbers

## Members in LA of the Chapter and PMI

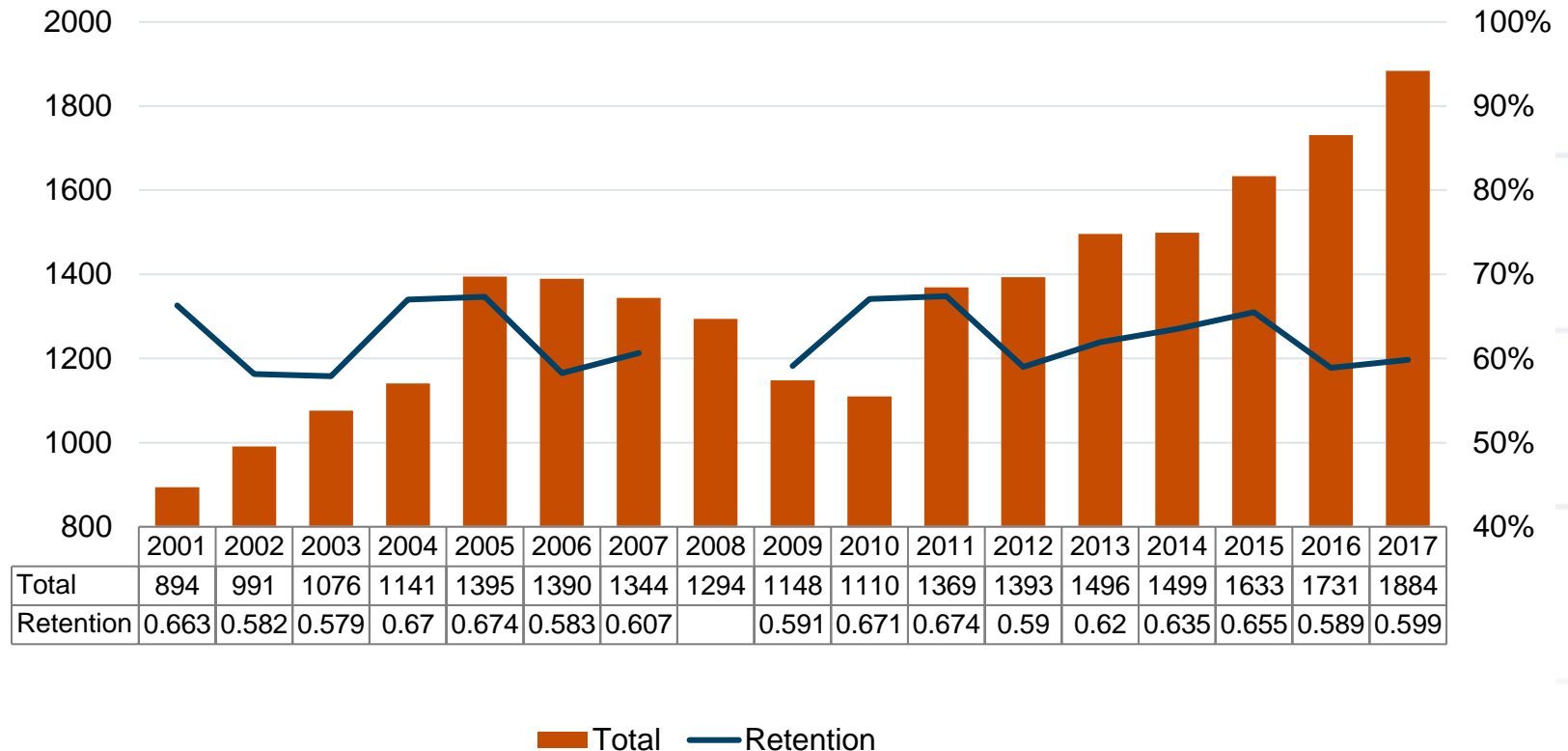


Both Just PMI

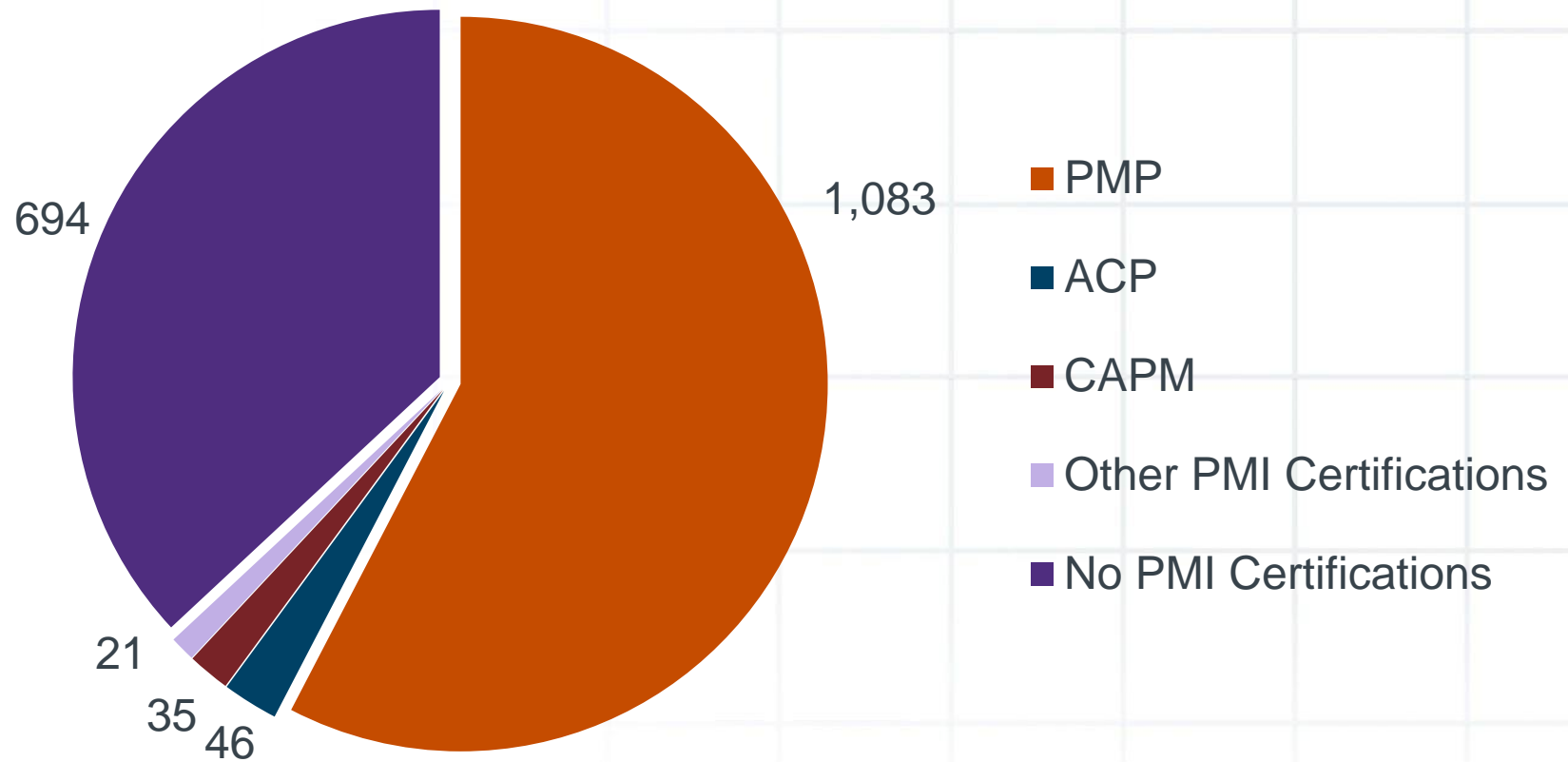


# Historical Membership Numbers

## Total Members and Retention Rate



# End of Year Membership Certifications



# Programs Registration

Program	Meetings	Total	Average
Culver City	10	520	52
Downtown Breakfast	4	264	66
North Los Angeles	6	150	25
San Fernando Valley	4	145	36
South Bay	4	183	46
Transitions	10	220	22
	<b>38</b>	<b>1504</b>	<b>40</b>

Pasadena	12	Registration
Book Club	8	Not Required

# Additional Event Registrations

## Professional Development

Spring PMP Prep Bootcamp	9
Spring CSM Workshop	
ITIL Foundation Cert & Exam	6
Fall PMP Prep Workshop	7
Fall CSM Prep Workshop	

## Membership

PMI-LA and PMI-OC Mixer	80
North LA Mixer	13
Pasadena Mixer	40
Chapter Orientations	155
Technology Forum	21
Chapter Engagement	91
Picnic in the Park	15
	<b>415</b>

# Partner Organizations



**KAISER  
PERMANENTE®**



CALIFORNIA DEPARTMENT OF  
**Mental Health**

America's **Job** Center  
of California<sup>SM</sup>  
LA County

**DeVry**   
**University**



**AAA Institute**

  
**COLLEGE OF THE CANYONS**

# Accomplishments

Issued all guest passes

Day of Fun in the Park

Fisher House

Finance Manual and Volunteer Management Plan

Volunteer Management System

2018 and Beyond

# A LOOK AHEAD

# Coming Up in 2018

All board positions filled at the beginning of the year (first time in many years)

PMI North America Leadership Institute Meeting and PMI Congress to be held in Downtown Los Angeles

Two past presidents presenting at the PMI Region 7 Leadership Summit



Any questions?

Any suggestions for the new year?

What do you want us to focus on?

**WHAT ABOUT YOU?**